

INTRODUCTION

Eight years ago, I was handed a newspaper article by a friend who I was meeting for coffee. It featured the story of a man who had started life as a taxi driver but who had – through a remarkable career – become the personal manager and close friend to one of the world’s most recognised and influential sporting celebrities.

He then said something that surprised me.

“You need to meet this guy!” he told me excitedly.

“Why and how would we ever meet?” I replied.

“I don’t know. I just get the feeling you need to meet this guy,” he replied in all seriousness.

Without giving it too much thought, I moved the conversation on. The idea seemed a little farfetched. At the time the man in question lived in another country and worked in another world entirely different to the conventional world of banking in which I found myself at the time. It seemed crazy to entertain any notion that the two of us would ever meet. But here’s the craziest part of it all, four years later we did meet and over time it became increasingly apparent that we needed to meet.

So what brought us together?

I will reveal the remarkable sequence of events later in the book. However, this book is not about my story. Nor that of the man in the article, for that is his terrific story to tell. It is about the *life-affirming path* that unfolds when you make the *definite* decision to follow your heart; the decision to pursue the work in life that will allow you to thrive and become whom you really desire to be. *That process is revealed in every page of this book.*

In writing this book, I hope to bring the magic of life to your attention once more and to open your eyes to the uplifting possibility that some *great orchestrating power* is actively working from behind the scenes for yours and everybody else's highest good.

As you'll discover, when you pursue your most heartfelt dream in life and you have the courage to take the many big leaps of faith that this path demands, life becomes attuned to your heartfelt desire. *Signs* appear to point you in a certain direction and favourable situations – *frequently unforeseen and unexpected* – occur *just* when they are needed and often when you are hard pushed by a difficult set of circumstances that have besieged you. It is then that the right people and right opportunities converge on your path with such *timely precision* that it appears as if the *magic of life* has contrived a Way to make what you most desire, or desperately require, to happen.

As I'll share later, I do not use the term 'magic' lightly in this book. I use it to refer to the definite possibility that *there is a greater power that resides within you*, which is a tremendous force for good; and which can somehow transcend space and time and *attract* all you need to make your Way through life.

I believe it does not matter how you refer to this power. Whether you believe it is spiritual, mental, emotional, or physical in origin is immaterial. Whether you call it God, Providence, personal magnetism, or the power of attraction does not make a difference. What is important is that you consciously use this great power to transform yourself and the life you live.

I believe you can invoke this power when you follow your heart and pursue *the Way to get ahead* in life that matters the most to you. This is the path that is revealed by your heart that guides you to the career or calling through which *you will thrive*. *In time* – after much testing of your *belief* – it leads to the perfect stage in life that frees you to *express yourself and become everything you desire to be*.

This book points out *the Way* to boldly pursue that heartfelt dream and the *Work* that is required to make it happen. Know that the greater the dream the greater the Work required to manifest it.

But let me be clear about what actually constitutes the Work:

The Work is making the necessary effort to turn your inspiration into application.

Inspiration within this book comes from knowing who you most want to be and what you most want to do. It comes from *finding a greater purpose in life* that calls upon you to *give your best* and make the most of your talent.

Application is doing the transformational Work that is required to make it all happen.

I am intimately acquainted with the Way and the Work required to get ahead. As I reveal later, it is the path I follow and the one that I help others to pursue to greater effect and with greater success.

As the author of this book, I humbly confess that I cannot say that this book *definitively* tells you the Way to succeed in life. I'm happy to concede that I do not possess the omniscience to claim that it is based on some infallible or absolute Universal laws that guarantee your success!

However, it has been said that 'once is chance, twice is coincidence and three times or more is a pattern'. In helping others to find the Way to get ahead, I have *repeatedly* seen certain patterns play out time and time again. This book points out those patterns. I believe you will see them when you give everything you have to pursue the great dream that is lodged securely in your heart.

Much of what is written in this short guide distills the essence of what I wrote about in my previous book *The 7 Master Moves of Success*. That book shares a scientific and a common sense approach to creating success that few would refute but not many are prepared to apply.

At times, however, this book may stretch your imagination and belief. I may, on occasion, use words or language that require *faith* on your part if you are to act on them.

In writing this book, it is not my intention to convince you that you should simply believe what I believe. I can say that every word and sentence it contains is offered to you the reader because my head, heart, and intuition lead me to believe that they are true and beneficial. However, I would simply urge you to keep an open mind to what you read.

Treat this book as a *working hypothesis*, on what to expect when you follow your heart to become that something more you desire. As such, test what is written against your own intuition and experience. As I suggest later, get your heart in the right place and see what transpires!

My humble hope is that this book will be a motivational call to action. May it inspire you to find the perfect opportunity to *express yourself and give your best to a worthy cause*. It is worth re-reading these last words in italics. They are key to what this whole book is about. They reveal the very essence of *the Way to thrive* in life.

In pursuing the Way, you will discover latent talents and abilities that the world needs and that life will call upon you to give unreservedly. In *giving* your best, I am convinced you will find the greater sense of fulfilment that may have eluded you up until now.

It is important to know that the Way to get ahead is not a selfish or blind pursuit of personal ambition. It is much more noble and uplifting than that. But know that great demands will be made upon you – if what you *desire* in your heart is to become something real that you can see, feel, and taste.

When you step foot on the Way, it will become clear that life will test you but also that Providence will guide you. Always remember that if you ever lose your Way, do not lose your heart. Nothing but good will flow from your decision to persevere with the Way and to stick with the Work.

The further ahead you go, the greater the rewards will flow. The more you do the Work, the greater the power you'll unleash within to effortlessly, fearlessly, and masterfully give your best – especially in the significant moments in your life when it is very much called for and needed.

The Way begins now by finding the inspiration you seek.

